

# Comparisons of Job Characteristics

Focus Occupation: **Managers, All Other (11-9199)**

Associated Occupation: **Purchasing Managers (11-3061)**

[Compare Knowledge](#)

[Compare Skills](#)

[Compare Abilities](#)

[Compare Detailed Work Activities](#)

[Compare Tools and Technologies](#)

<<	Focus occupation element is much lower
<	Focus occupation element is lower
0	Focus occupation element is at a similar level
>	Focus occupation element is at a higher level
>>	Focus occupation element is at a much higher level

## Knowledge

Similarity of Focus Occupation to Associated Occupation: 88

Focus Occupation: Managers, All Other (11-9199)

Associated Occupation: Purchasing Managers (11-3061)

Associated Occupation's Key Knowledge Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Administration and Management	8.4	16.4	14.5	<	Expanded education and/or training may be required
Production and Processing	6.0	15.1	12.3	<	Expanded education and/or training may be required
Mathematics	9.2	13.6	11.4	<	Expanded education and/or training may be required
Personnel and Human Resources	5.6	12.0	9.9	<	Expanded education and/or training may be required
Law and Government	5.9	11.6	11.6	0	Current knowledge level may be sufficient
Transportation	4.6	11.5	7.5	<<	Extensive education and/or training may be required
Economics and Accounting	4.4	11.3	6.0	<<	Extensive education and/or training may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

## Skills

Similarity of Focus Occupation to Associated Occupation: 88

Focus Occupation: Managers, All Other (11-9199)

Associated Occupation: Purchasing Managers (11-3061)

Associated Occupation's Key Skills Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Coordination	9.1	14.2	13.0	0	Current skill level may be sufficient
Negotiation	6.8	13.6	11.1	<	A higher skill level may be required
Persuasion	7.4	13.6	10.5	<<	Extensive development of skills in this area may be required
Management of Personnel Resources	6.9	13.3	11.0	<	A higher skill level may be required

Social Perceptiveness	9.1	13.0	11.2	<	A higher skill level may be required
Time Management	8.9	12.5	11.7	0	Current skill level may be sufficient
Management of Financial Resources	3.3	12.3	6.2	<<	Extensive development of skills in this area may be required
Management of Material Resources	3.7	10.4	7.4	<<	Extensive development of skills in this area may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

## Abilities

Similarity of Focus Occupation to Associated Occupation: 98

Focus Occupation: Managers, All Other (11-9199)

Associated Occupation: Purchasing Managers (11-3061)

Associated Occupation's Key Abilities Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Deductive Reasoning	10.6	13.6	13.0	0	Current ability level may be sufficient
Written Expression	9.8	13.5	14.0	0	Current ability level may be sufficient
Speech Recognition	9.9	12.9	11.3	<	Some improvement in abilities may be required
Fluency of Ideas	7.6	12.5	10.0	<	Some improvement in abilities may be required
Category Flexibility	9.0	11.2	10.7	0	Current ability level may be sufficient
Originality	7.6	11.1	10.1	0	Current ability level may be sufficient
Mathematical Reasoning	6.3	10.1	8.0	<	Some improvement in abilities may be required
Number Facility	6.3	10.1	7.6	<<	Extensive improvement in abilities may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

There are no common work activities.

## Tools and Technologies that Both Occupations Have in Common

Similarity of Focus Occupation to Associated Occupation: 93

Focus Occupation: Managers, All Other (11-9199)

Associated Occupation: Purchasing Managers (11-3061)

Tools and Technologies	Exclusivity
Business function specific software	1
Computers	1
Content authoring and editing software	1
Data management and query software	1
Finance accounting and enterprise resource planning ERP software	2
Industry specific software	1
Information exchange software	1
Network applications software	1

Not all positions in these occupations will necessarily use all of the listed tools and technologies. The exclusivity rating is an indication of how unique the tool or technology is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations use that tool or technology.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.